



## ANDREW SANNES

### *What is your role at Taureau Group, and how long have you been here?*

I am a Managing Director and Owner at Taureau Group. My roles include sourcing new business and leading the negotiations and executions of deals, but just as important, additional roles I enjoy include mentoring the next generation of investment bankers, increasing our brand awareness and contributing to the healthy growth of our firm.

*Before working at Taureau Group, what was the most interesting job you've ever had?* I don't know that I ever had an unusual job, but if there was one prior to Taureau Group, it has to be working while an undergraduate as the manager of a bar/restaurant/liquor store/convenience store all owned by the same family. What could be better as a college kid...free drinks, free food, earn some spending money and be one of the favorite fraternity brothers in my house because of the nice discounts on food and beer!

### *What has been your most memorable deal at Taureau Group?*

Every deal is memorable. However, the deals that are most pleasant to remember are those that work out for all parties, but more importantly, achieve and exceed the goals of our well deserving clients. It is a joy to bring the perfect partner to a founder or family-owned business client and help ensure the financial health of their future, relieve them of numerous business stresses and give them comfort in knowing that all their years of putting in the blood, sweat and tears was well worth it!

### *Describe the culture at Taureau Group.*

The culture at Taureau Group is that of a collaborative team that works hard and plays hard. Colleagues truly care about what they are doing, the people they work with, and our clients. It is a culture of excellence with open minds and the pursuit of constant improvement. Taureau Group is a place where employees don't dread their work, but look forward to going to the office to collaborate with their colleagues on the next challenge.

### *What's something about yourself that may surprise us?*

The fact that I played classical piano in my grade school years may surprise some, but my keen sense of direction and less than admirable golf handicap index may not surprise anyone.

### *What is your favorite book, movie and type of music?*

I enjoy nearly every genre of music, with the exception of all industrial and death metal. My favorite book has to be *The Great Gatsby*, and my favorite movie is a classic...*Caddyshack*.

*What is your favorite quote?* "The Six P's...prior planning precludes piss poor performance."

### *What do you like to do in your free time?*

In my free time, I enjoy hitting the links, travel and spending time with my wife and daughter.

