



FEATURED TEAM MEMBER

MICHAEL ERWIN

What is your role at Taureau Group, and how long have you been here?

I began in early 2020 as Senior Operating Partner, which is typically a role for a non-traditional IB person in the form of a seasoned executive with significant experience in M&A and strategic planning activities...with a focus on various specialized industries. I enjoy partnering with the team in the effective advisory work that occurs with buying and selling a privately held business.

Before working at Taureau Group, what was the most unusual job you've ever had?

I started my career while still in college as a second shift steelworker and became President of a global subsidiary of that same company 21 years later...developing empathy all along the way for the value great manufacturing talent provides.

What has been your most memorable deal at Taureau Group? A select group of manufacturing and printing industry opportunities are well underway... with one recent successful closing in December that was a year in the making. There are some great buy-side and sell-side projects ahead of us!

Describe the culture at Taureau Group. For the most part high energy and strong enthusiasm for the IB/M&A world with passions for executing the wishes of our clients...and an observed sincere respect for each other.

What's something about yourself that may surprise us? During the course of my career I've had the opportunity to walk the plank on the launch pad at Cape Kennedy to the top of the Space Shuttle. Then, in another time, golf in the jungle of Thailand. Lots of special places visited around the globe. In 2014 I was the commencement speaker at my Alma Mater and received an honorary PhD in Engineering. That to me was the icing on the cake, and it gave what amounted to an 8-minute TED style talk to 5,000 folks.

Where is your hometown? Milwaukee

What is your favorite book, movie and music? With a library at home it's difficult to choose, but one in particular that had my head and heart is No Easy Day. My favorite movie is anything with John Wayne...there's a little bit of hero in all of us. As for music, I listen to folks like Darius Rucker, Chris Stapleton, Bruce Hornsby, Bob Seger, Bruce Springsteen, Joe Cocker, and a host of Country music stars. I have over 3,000 songs on my phone!

What is your favorite quote? I have dozens, given the situation, but an all time favorite is "Try not to be a person of success, but rather a person of value." - Albert Einstein

What do you like to do in your free time? After decades of business travel and demanding C level roles, I enjoy spending quiet time with my wife Nancy (of 44 years), special cars, fishing, babysitting grandkids, reading, boating and shooting sporting clays.

