



## **MERGER & ACQUISITION SERVICES**

*Taureau Group serves as a trusted advisor to business owners and leaders in building and realizing growth and value through every stage of their businesses.*

**Taureau Group offers these specialized services:**

- Company sales and corporate divestitures
- Acquisitions
- Recapitalizations
- Management buyouts
- Exit planning
- Business valuations (market value)
- Debt placement (specialty financing)

When the time is right, Taureau Group provides the skills and resources to ensure smooth processes and excellent results from mergers and acquisitions or recapitalizations and sales. We provide guidance at every stage and approach transactions with creativity, a strong sense of urgency, and the collaboration skills needed to bring individuals and teams together to accomplish your desired results, even in challenging situations.

### **SELLING YOUR BUSINESS**

You've worked long and hard to grow your business. It's more than a source of income. It's your retirement asset, your identity in the community, a part of your family. As a seller, your goal is to maximize the value of your company. But there are other considerations: minimizing the tax consequences, ensuring the survival and growth of your business, and executing a smooth transition.

Taureau Group will help you protect and improve the value of your business and manage each step of the sale, from initial analysis and goal-setting to finding qualified buyers and closing the sale. So you can rest assured that the goals for your business will be met and your years of hard work will pay off.

### **BUYING A BUSINESS**

Often, the most effective way to grow your business is through the acquisition of a competitor or a related business or product line. Acquisition could allow you to expand geography, diversify customer base, expand capabilities or establish new sales channels.

Taureau Group will work with you to define the criteria for your ideal target company and identify and approach qualified candidates. We then help you analyze your target company and negotiate pricing, structures and terms to achieve your goals. You can also count on Taureau Group for assistance with coordinating due diligence, arranging financing and closing the transaction.

## A COLLABORATIVE AND COMPREHENSIVE APPROACH

To achieve the best results for you, our professional team at Taureau Group draws on strong business and transactional skills and experience. In addition to over 150 years of collective investment banking experience, Taureau Group professionals are committed to our clients, trusted to maintain the confidentiality of business transactions, and committed to maintaining frequent and consistent contact with you.

Strong planning and effective execution of appropriate mergers or acquisitions can be a major factor in the future success of your business and value upon transaction. Taureau Group M&A advisors have the resources, the experience and the skills to guide you every step of the way.

*To learn more about how Taureau Group can help, give us a call today.*

### Deal Team



**ANN HANNA, MBA, CPA**  
Managing Director & Founder



**COREY VANDERPOEL, MBA**  
Managing Director & Founder



**ANDREW SANNES, JD**  
Managing Director & Owner



**TYLER CARLSON, MBA**  
Director & Owner



**MICHAEL SCHROEDER, MBA**  
Director & Owner



**NICK MYDLACH**  
Vice President & Owner



**TOM VENNER**  
Senior Associate



**JACOB MEEHAN**  
Associate



**JAKE MENDE, CPA**  
Senior Analyst



**RON BURGERS**  
Analyst



**CIARA JONES**  
Analyst



**MARY NICOLE MYLES**  
Marketing & Office Manager



**TAMMY HALFMANN**  
Executive Administrative  
Professional

### Operating Partners



**MICHAEL ERWIN**  
Senior Operating Partner



**JON MOREAU**  
Senior Operating Partner

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